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VOL. LXV., No. 26.

NEW YORK, June 25, 1904.

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PUBLICATION OFFICE, 298 BROADWAY, P. O. BOX 943, N. Y.

INDEX TO ADVERTISERS.

	PAGE
American Code Company.....	1570
Baker & Taylor Co.....	1574
Baker's Great Book Shop.....	1570
Blakiston's (P.) Son & Co.....	1570
Bobbs-Merrill Co.....	1546, 1547
Books for Sale.....	1569
Books for Summer Travellers.....	1575
Books Wanted.....	1565
Butler-Ward Company.....	1574
Cazenove (C. D.) & Son.....	1570
Clark (C. M.) Publishing Co.....	1571
Cooper Engraving Co.....	1570
Copyright Notices.....	1570
Doubleday, Page & Co.....	1545
Help Wanted.....	1569
Jenkins (Wm. R.).....	1574
McCarthy (J. F.).....	1570
McClure, Phillips & Co.....	1576
Maggs Bros.....	1570
Meehan (B. & J. F.).....	1570
Nijhoff (Martinus).....	1570
Ogilvie (J. S.) Publishing Co.....	1574
Pelton (E. R.).....	1570
Rand, McNally & Co.....	1575
Saalfeld Publishing Company.....	1572, 1573
Scribner's (Charles) Sons.....	1548
Situations Wanted.....	1570
Special Notices.....	1570
Steiger (E.) & Co.....	1574
Welcker (Adair).....	1570

NOTES IN SEASON.

THE SAALFIELD PUBLISHING COMPANY have just ready the third and concluding volume of the famous *Billy Whiskers Series*, by Frances Trego Montgomery. The volume is entitled "Billy Whiskers, Jr.," and tells of the further adventures of Night. It is illustrated in colors by W. H. Fry. They have also just ready three new series—twelve volumes in all—of new muslin books for the

very youngest readers. They are printed in indelible inks, in bright colors, and are well-nigh indestructible.


DOUBLEDAY, PAGE & Co. will publish on July 9 "The Confessions of a Club Woman," a novel by Agnes Surbridge. The story describes the experiences of a girl from a little Western town who married a Chicago grocer and began life in a city tenement. Gradually, as her husband grows wealthy, she aspires to social distinctions, and the climax is reached when her club interests conflict with her married life. The story is said to be a strange commingling of fact and fiction. They will publish in August a new story by Harry Leon Wilson, author of "The Spenders," entitled "The Seeker," a story of a strong man's love and his search for the truth.

THE CHICAGO UNIVERSITY PRESS have just ready a "History of Matrimonial Institutions, chiefly in England and the United States, with an introductory analysis of the literature and the theories of primitive marriage and the family," by Dr. George Elliott Howard, professional lecturer in the University of Chicago. The author has made a close study of the subject, and has embodied a mine of information in this work. The critical examination of the literature presented by the author in the first part of his work is said to be "the only work of its kind in existence," as are also the bibliography, the index of cases and other features. The work is in three octavo volumes of about 1500 pages.

J. B. LIPPINCOTT COMPANY announce a *French Men of Letters* series, to be edited by Alexander Jessup, well known as the editor of the *Little French Masterpieces* series. The new series will be similar to John Morley's *English Men of Letters*. Each volume in it will comprise a biographical and critical study of its subject by a competent writer, and a frontispiece portrait of the subject. The first volume will be on Honoré de Balzac, by Ferdinand Brunetière, and arrangements have been made for its simultaneous appearance in Philadelphia, Paris and London. The second volume will be "Montaigne," by Professor Edward Dowden, of Trinity College, Dublin. Other volumes by leading critics will follow.

D. APPLETON & Co. have just brought out a work on "North America," by Professor Israel C. Russell, of the University of Michigan, which gives a condensed and readable account of the leading facts concerning the North American continent from the point of view of the geographer. The text is illustrated with a number of maps and diagrams. They have also just ready a story entitled "Mother of Pauline," the scene of which is laid in a small English town and the theme of which reminds one of the "Scarlet Letter." It is written by a new English writer, L. Parry Truscott. Other books also just ready are "A Story of the Red Cross," by Clara Barton, and "As a Chinaman Saw Us," both of which have already been described by us.

WEEKLY RECORD OF NEW PUBLICATIONS.

The prices of *net* books published under the rules of the American Publishers' Association are preceded in this list by a double asterisk **, and the word *net* follows the price. The prices of *fiction* (not *net*) published under the rules are preceded by a dagger †. The prices of *net* books not covered by the rules, whether published by members of the American Publishers' Association or not, are preceded by a single asterisk, and the word *net* follows the price. 

The abbreviations are usually self-explanatory. *c.* after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked *c. ed.*; translations, *c. tr.*; *n. p.*, in place of price, indicates that the publisher makes no price, either *net* or *retail*, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: *A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.*

Sizes are designated as follows: *F.* (folio: over 30 centimeters high); *Q.* (4to: under 30 cm.); *O.* (8vo: 25 cm.); *D.* (12mo: 20 cm.); *S.* (16mo: 17½ cm.); *T.* (24mo: 15 cm.); *Tt.* (32mo: 12½ cm.); *Fo.* 43mo: 10 cm.). *Sq.*, *obl.*, *nar.*, designate square, oblong, narrow books of these heights.

- Allison, Joy.** Billow Prairie: a story of life in the great west. N. Y., A. L. Burt Co., 1904. 369 p. 12°, (Wellesley ser.) cl., 775 c.
- Aloysius, (Saint.)** A sketch of the life of St. Aloysius; with short meditations for the six Sundays; prepared especially for the young. 6th ed. St. Louis, Mo., B. Herder, 1904. 32 p. 32°, pap., per doz., 30 c.
- Baldwin, Simeon Eben.** A treatise on American railroad law, incl. street railroads. Bost., Little, Brown & Co., 1904. c. 770+66 p. 8°, shp., **\$6 net.
- Bates, W. A.** Ginseng roots; directions for growing, harvesting, drying and where to sell them. Cuba, N. Y., Bates Ginseng Gardens and Nurseries, 1904. c. 40 p. il. O. pap., 50 c.
- Beldad, H; Garcia.** Guía ilustrada de Nueva York y sus alrededores, comprende una descripción detallada de la ciudad de Nueva York y poblaciones limítrofes de Brooklyn, Bronx y Staten Island; contiene también una descripción detallada é histórica de la Exposición universal de San Luis y de la adquisición del territorio de la Luisiana; 2 año. N. Y., L. Weiss & Co., 1904. c. 256 p. il. fold. map, 12°, pap., 50 c.
- Belloc, Bessie Raynor.** In fifty years: a slight record of religious thoughts, some of which are dated; collected by the wish of a dear American friend. St. Louis, Mo., B. Herder, 1904. 62 p. 12°, pap., *80 c. net.
- Benedict xiv., [Prospero Lambertini.] Pope.** Opera inedita primum publicavit Franciscus Heiner. St. Louis, Mo., B. Herder, 1904. 14+464 p. 4°, hf. mor., *\$6.25 net.
- Beowulf; tr. by Clarence Griffin Child.** Bost., Houghton, Mifflin & Co., 1904. 16°, (Riverside lit. ser., no. 159.) cl., **25 c. net; pap., **15 c. net.
- Beryl, (pseud.)** Immorality of modern dances; ed. by Beryl and associates. N. Y., Everitt & Francis Co., 1904. c. 8-114 p. S. pap., 50 c.
An arraignment of dancing as it is practised today; it consists chiefly of quotations of the opinions of eminent divines and priests evidently given for the purpose of suppressing an amusement, which the author says is a vice, that is prevalent in all classes of society.
- Bickham, Warren Stone.** A text-book of operative surgery, covering the surgical anatomy and operative technic involved in the operations of general surgery; written for students and practitioners. 2d ed. Phil., W. B. Saunders & Co., 1904. c. 3+984 p. il. 8°, cl., *\$6 net.
- Bloomer, J. M.** Doctor Mars' affinity. N. Y., J. S. Ogilvie Pub. Co., 1904. [Je20.] 342 p. il. 12°, cl., \$1.50.
- Branson, Eugene Cunningham.** Common school speller. Second book. Richmond, Va., B. F. Johnson Publishing Co., [1904.] c. 12°, (Johnson ser.) bds., 20 c.
- Branson, Harrison A.** A treatise on the law of fixtures. St. Paul, Keefe-Davidson Co., 1904. c. 12+508 p. O. shp., \$5.
- Breed, D: R.** Preparation of the world for Christ. New ed. N. Y. and Chic., Revell, 1904. [Je3.] c. '93. 483 p. 8°, cl., *\$2 net.
- British School at Athens.** Society for the promotion of Hellenic studies. Supplementary paper no. 4, Excavations in Phylakopi in Melos conducted by the British School at Athens; described by T. D. Atkinson, R. C. Bosanquet, C. C. Edgar and others. N. Y., Macmillan, 1904. 14+279 p. il. pls., 8°, cl., *\$9 net.
- Brock, Rob. Alonzo.** Gen. Robert Edward Lee. Wash., D. C., Johnson-Wynne Co., 1904. il. 12°, subs., cl., \$2.
- Bruce, W: G.; comp.** School board manual: a reference work on school administrative labors for the use of school authorities. Milwaukee, Wis., American School Board Journal, [1904.] c. 98 p. S. cl., 50 c.
- Burgundy, Billy, (pseud.)** A feast of fun. N. Y., J. S. Ogilvie Pub. Co., 1904. [Je20.] 128 p. il. 12°, pap., 25 c.
- Camp, Edgar W., and Crowe, J: F., eds.** The encyclopædia of evidence. Los Angeles, Cal., L. D. Powell Co., 1904. c. 3 v., 961 p. O. shp., per v., \$6.
- Carleton, W:** Willy Reilly and his Colleen bawn. N. Y., A. L. Burt Co., 1904. 408 p. 12°, (Home lib.) cl., †\$1.
- Castle, Agnes and Egerton.** The pride of Jennico. Special ed. N. Y., Macmillan, 1904. 341 p. 16°, (Macmillan's paper novel ser.) pap., 25 c.
- Chamberlin, T: Chrowder.** A contribution to the theory of glacial motion. Chic., University of Chicago Press, 1904. [My1.] 16 p. il. Q. (University of Chicago decennial publications; printed from v. 9.) pap., *50 c. net.
- Coleman, Louise.** Graded exercises in arithmetic; [for first and second grades.] Buf-

falo, N. Y., Bacon & Vincent, [1904.] c. 4+52 p. D. pap., 25 c.

Conrad, Stephen. The second Mrs. Jim; with a frontispiece by Ernest Fosbery. Bost., L. C. Page & Co., 1904. [My.] c. 4-164 p. D. cl., †\$1.

The heroine is a new creation in fiction, namely a kindly stepmother. The story of this marvellous woman, as told by herself, is in a decidedly humorous vein. The account of her courtship by a prosperous farmer, is followed by a description of a first meeting with her stepsons, and of her unique wedding and home coming to the farm. The quick perception and tactful management of "The second Mrs. Jim" will appeal to the male element especially, in brief many will long for her counterpart in real life.

Cromie, Rob. From the cliffs of Croaghaun; il. by Victor Prout. Akron, O., Saalfeld Publishing Co., 1904. c. 4-343 p. D. cl., \$1.50.

A tale of a hunt for buried treasure in South America, the prize being a vast amount of gold amassed and hidden by various South American states with a view of financing the United States. The plot includes a love romance, and the scheme of an English stock broker and his friends to obtain possession of the treasure and appropriate it to their own use.

Crutcher, Philip. Wings and no eyes: a comedy of love; il. by Virginia Hargraves Wood. N. Y., Grafton Press, [1904.] c. 4+289 p. D. cl., †\$1.50.

A courtship full of humorous episodes. The principal characters are Gwendolyn Rowena Montmorency, an erratic novelist whom the author has endowed with an earning capacity of thirty thousand a year, and John Cobbs, a subscription edition solicitor, commonly known as a book agent. Lady Gwendolyn is the prize according to Cobbs' idea of things, and the thought of freedom from work as her husband speeds him to attack her heart.

Cullaton, Harriet C. Firm of Nan and Sue, stenographers: [a novel.] N. Y., Broadway Publishing Co., 1904. 12°, cl., \$1.

Curie, Mme. Sklodowska. Radio-active substances: thesis presented to the Faculté des Sciences de Paris; reprinted from the *Chemical News*. 2d ed. [N. Y., D. Van Nostrand Co., 1904.] c. 94 p. O. pap., \$1.

The object of the present work, says Madame Curie, is the publication of researches which I have been carrying on for more than four years on radio-active bodies. I began these researches by a study of the phosphorescence of uranium, discovered by M. Becquerel. The results to which I was led by this work promised to afford so interesting a field that M. Curie put aside the work on which he was engaged and joined me, our object being the extraction of new radio-active substances and the further study of their properties.

Donnell, W. Ballou, [and others.] comps. Columbia University songs; cover design and drawings by Will Hunt Schanck. Bost., O. Ditson Co., 1904. 140 p. 12°, cl., \$1.25.

Doub, W. C. Topical discussion of American history; constituting a teachers' manual and course of study in history and civics for use in the elementary schools. San Francisco, Whitaker & Ray Co., 1904. c. '04. 287 p. D. cl., 60 c.

Eichler, M. M. (Rabbi.) What makes life worth living?: a series of eight Friday evening discourses delivered before Congregation Beth Israel, Philadelphia, Pa., during the winter 5664. ('03-'04;) published by the Beth Israel Culture Association. N.

Y., Bloch Publishing Co., 1904. 56 p. O. pap., 50 c.

Contents: Is life worth living?; Education; Literature; Home; Hope; The blessings of religion; Work—a duty and a blessing; Rest.

Ellis, Vivian Locke. An elegy to F. W. A., died 1901. N. Y., J. Lane, 1904. 12°, cl., *\$1 net.

Exercises commemorating the two-hundredth anniversary of the birth of Jonathan Edwards, held at the Andover Theological Seminary, October 4 and 5, 1903; printed under the direction of the faculty. Andover, Mass., Andover Press, 1904. 6-65 p. por. D. cl., *\$1 net; pap., *75 c. net.

Contents: Programme of the celebration; Commemorative sermon, by W. Rogers Richards, D.D.; Introductory address, Religious conditions in New England in the time of Edwards, by Prof. Winthrop Platner, D.D.; Addresses entitled, The philosophy of Edwards, by Prof. J. E. Woodbridge; The theology of Edwards, by Prof. Egbert Coffin Smyth, D.D.; The influence of Edwards, by Prof. Ja. Orr, D.D.; A poem entitled "The witness to the truth," by President S. Valentine Cole, D.D. Appendices.

Finn, Rev. Francis Ja. Ada Merton. 6th ed. St. Louis, Mo., B. Herder, 1904. 174 p. 12°, cl., 60 c.

Friedman, Aaron Zebi. Tub Taam; or, a vindication of the Jewish mode of slaughtering animals for food called shechitah; from the Hebrew by Laemlien Buttenwieser. 2d ed. N. Y., Bloch Publishing Co., 1904. 54 p. O. pap., 50 c.

Aaron Zebi Friedman, the author of "Tub Taam," was formerly Schochet in the city of Slavisk, and Schochet and Rabbi in Bernkastle-on-the-Moselle. Later he came to New York where he taught shechitah (the Jewish method of slaughtering animals), and his seal was recognized by orthodox Hebrews. In 1866, the Society of the Prevention of Cruelty to Animals, through its president, Henry Bergh, declared the Jewish method of killing animals needlessly cruel; but Rabbi Friedman's able defense in "Tub Taam," convinced the society of an error of judgment. "Tub Taam" was originally published in Hebrew; it was translated into English by Prof. Buttenwieser in 1876.

Funk, I. Kaufman. The widow's mite, and other psychic phenomena. N. Y., Funk & Wagnalls Co., 1904. 600 p. 12°, cl., **\$2 net.

George, Marian M., ed. A little journey to Russia. Chic., A. Flanagan Co., [1904.] c. 102 p. il. map, 12°, (Library of travel.) pap., 15 c.

Gibbons, A. St. H. Africa from south to north through Marotseland; il. from photographs. N. Y., J. Lane, 1904. c. 2 v., 19+276 p. maps, 8°, cl., *\$7.50 net.

Haight, Canniff. A united empire loyalist in Great Britain; here and there in the home land; with biographical introd. by E. B. Biggar. Toronto, Can., W. Briggs, 1904. c. 18+616 p. il. por. O. cl., \$2.25.

Contents: On the ocean and on shore; A run into Yorkshire and a tramp over a moor; Bristol and its neighborhood; Cheddar; Tintern and Chepstow; Bath by a roundabout way; London; A day at Windsor; A day at Hampton Court; Warwick; Stratford-on-Avon; Chester; From London to Glasgow; Glasgow; Through the Trossachs; Callander and Stirling; Edinburgh; Abbotsford, Melrose and Dryburgh; A visit to Ayr; A run through Ireland; Last trip to Scotland.

Hamilton, Alex. A collection of facts and documents relative to the death of Major-General Alex. Hamilton; with comments, orations, eulogies, etc., by W. Coleman,

- editor of *The Evening Post*, N. Y., 1804; now reprinted in a special limited edition. Bost., Houghton, Mifflin & Co., 1904. 8°, cl., **\$4.50 net.
- Hanish**, Otoman Zar-Adusht-. *Mazdaznan encyclopædia of dietetics and home cook book; cooked and uncooked foods, what to eat and how to eat it.* 2d ed. Chic., Mazdaznan Publishing Co., 1904. c. 144 p. D. oil cl., \$1; cl., 75 c.
- Helps**, Sir Arthur. *The transaction of business.* [Also] *How to win fortune*; by Andrew Carnegie; ed. by D. E. Goe. Madison, Wis., Eddy Publishing Co., 1904. c. 8+164 p. por. D. bds., \$1.
Besides the essay "The transaction of business," by Sir Arthur Helps, and the paper "How to win a fortune," by Andrew Carnegie, the book contains an editorial introduction by D. E. Goe; with articles entitled, *Importance of audits*, by J. Farson; *Analyzing a business proposition*, by W. T. Fenton; *Tactful relations with customers*, by J. W. Ferguson; an article by Elbert Hubbard, called *Get out, or get in line*; four essays by Lord Bacon, and other papers of commercial interest. Some of the sketches were printed first in the *New York Tribune* and the *Cosmopolitan Magazine*.
- Hill**, E. Curtis. *Pain and its indications: an analytical outline of diagnosis and treatment.* Chic., G. P. Engelhard & Co., 1904. c. 2+7-328 p. 12°, cl., \$1.
- Holmström**, J. Gustaf. *Modern blacksmithing, rational horse shoeing and wagon making; with rules, tables, recipes, etc.* Chic., F. J. Drake & Co., 1904. c. 6+9-202 p. il. por. 12°, cl., \$1.
- Hood**, Alex. Nelson. *Adria: a tale of Venice; il. from photographs.* N. Y., Dutton, 1904. sq. 12°, cl., **\$2 net.
- Hoyle**, Edmund. *Hoyle's games.* N. Y., J. S. Ogilvie Pub. Co., 1904. [Je20.] 183 p. 12°, pap., 25 c.
- Johnson**, Mrs. Blanche Wynne. *Apples of gold in pictures of silver.* Wash., D. C., Johnson-Wynne Co., 1904. il. 12°, subs., cl. and other bindings, \$2.50; \$3; \$3.50.
- Johnson**, Franklin, D.D. *The Christian relation to evolution.* N. Y. and Chic., Revell, 1904. c. [Je16.] 171 p. 12°, cl., *\$1 net.
- Johnson**, Mrs. Jennie Bixby. *The life and work of Moses Homan Bixby.* N. Y., Silver, Burdett & Co., [1904.] c. 18+157 p. pls., pors. 12°, cl., \$1.
- Kansas**. *The general election laws, systematized for the convenience of electors and election officers; rev. ed. by G. C. Clemens.* Topeka, Crane & Co., 1904. c. 74 p. O. pap., 25 c.
- Kaufman**, Matthias S., D.D. *Notes on the Epworth League devotional meeting topics.* 2d ser. N. Y., Eaton & Mains, [1904.] c. 60 p. S. pap., 15 c.
- Kenny**, W. J. K., comp. *Things every American should know.* N. Y., W. J. K. Kenny, 1904. 16°, pap., 10 c.
- Lansing**, J. Ortho. *History of education compendium, expanding and answering: New York state uniform examination; syllabus in the history of education.* [Buffalo, N. Y., Bacon & Vincent, 1904.] c. 2+74 p. D. pap., 35 c.
Contains all the information on the history of education that can be reasonably demanded for candidates of any state, county, training class or city teacher's certificate.
- La Ramé**, Louise de, ["Ouida," pseud.] *A dog of Flanders.* Chic., A. Flanagan Co., [1904.] 60 p. sq. S. (Little classic ser.) cl., 25 c.
- Lassar-Cohn**, Dr. —. *Die chemie im täglichen leben; abridged and ed., with notes and an introd. on German chemical nomenclature, by Neil C. Brooks.* Bost., Heath, 1904. c. 4+130 p. S. (Heath's modern language ser.) cl., 45 c.
An abridgment of the 4th edition of *Die chemie im täglichen*, which had its origin in a series of lectures delivered by Dr. Lassar-Cohn in Königsberg. Its particular advantage as a text-book seems to lie in the fact that it has those peculiarities of style so characteristic of the language of science in German and yet is not too technical for general classroom purposes.
- Lawrence**, Edith. Crecy. N. Y., F. M. Buckles & Co., [1904.] c. '04. 3-221 p. 1 il. D. cl., \$1.
Lucretia Culpepper, or "Crecy," as she was lovingly called by relatives, lived in the time of the American Revolution. Her love story is told in a series of letters purporting to have been written by Crecy, Peace Darrach, Nathaniel Darrach, Percy Marlow, and other characters supposed to have lived in the time of the heroine and to have fought for or against the crown. Trenton and Princeton are the scenes.
- Lee**, Ada. *An Indian princess.* N. Y. and Chic., Revell, 1904. [Je18.] c. 111 p. 12°, cl., *50 c. net.
- Loveland**, Frank O. *A treatise on the law and proceedings in bankruptcy.* 2d ed. Cin., W. H. Anderson & Co., 1904. c. 18+1422 p. O. shp., \$6.
- Lowrie**, Walter. *The church and its organization in primitive and Catholic times: an interpretation of Rudolph Sohm's "Kirchenbrecht": The primitive age.* N. Y., Longmans, Green & Co., 1904. 27+402 p. O. cl., *\$3.50 net.
- Lubbock**, Sir J., [Lord Avebury.] *Free trade.* N. Y., Macmillan, 1904. 10+164 p. 8°, cl., *\$1.60 net.
- Macdonald**, G. *A rough shaking.* N. Y., A. L. Burt Co., 1904. 384 p. 12°, (Rugby ser.) cl., 75 c.
- McDonald**, Walter, D.D. *The principles of moral science.* St. Louis, Mo., B. Herder, 1904. 11+230 p. 12°, cl., *\$1.60 net.
- MacFie**, Ronald Campbell. *New poems.* N. Y., J. Lane, 1904. 12°, cl., *\$1 net.
- Matteson**, Andre. *A manual for the use of clerks of townships in Illinois.* Rev. 2d ed. Chic., Legal Adviser Pub. Co., 1903. c. 102 p. D. cl., \$1.
- Michigan**. *Notes on Michigan's laws of evidence; by Albert Trask.* Saginaw, Mich., Albert Trask, 1903. c. 650+11 p. S. skiver, \$2.50.
- Menpes**, Mortimer. *Whistler as I knew him; containing 134 il. consisting of etchings, dry points, and colored engravings.* N. Y., Macmillan, 1904. 15+153 p. 4°, cl., *\$10 net.
- Menpes**, Mortimer and Dorothy. *Venice; with 100 il. in col.; text by Dorothy Menpes.* N. Y., Macmillan, 1904. 9+222 p. 4°, cl., *\$6 net.

Mikell, W. E. Cases on criminal law: a selection of reported cases on the criminal law. Bost., Boston Book Co., 1904. c. 15+983 p. O. pap., \$5.50.

Millard, Bailey. The lure o' gold; drawing and decorations by Arthur W. Brown. N. Y., E. J. Clode, 1903, [1904. Je.] c. '04. 9+247 p. D. cl., \$1.50.

The troubles of John Morning, of San Francisco, are described in a novel, which introduces beside John Morning, the rotund Dr. Quaritch and a one-eyed thief, who calls himself Pete Slattery, with a "pal" who prides himself on being a poet. The last named connives to get a bag of gold which John Morning is conveying from Nome to San Francisco. He succeeds by apparently easy means; but by herculean efforts and much scheming the doctor and Morning cover his tracks, and have the perilous adventures related. The story is apparently without a heroine, but heroes are abundant.

Milton, J. Areopagitica: a speech of Mr. John Milton for the liberty of unlicensed printing to the Parliament of England. N. Y., J. Lane, 1904. 4°, hand-made pap. Amer. ed., limited to 50 copies, *\$6 net.

Moody, Dwight Lyman. The way home. [Religious papers.] Chic., Bible Institute Colportage Assoc., [1904.] c. 127 p. S. (Moody colportage lib., no. 105.) pap., 15 c.

Moore, C. L., A. Lam., M. W. and W. E. The regulus for day schools, juvenile classes, teachers' institutes and the home circle. Chic., A. Flanagan Co., [1904.] c. 160 p. sq. D. cl., 35 c.

A graded course for eight months work for the rural and village schools and a choice collection of songs adapted to the needs of school rooms, consisting of solos, duets, part songs, glees and choruses, etc.

Motley, J. Lothrop. The rise of the Dutch Republic: a history. N. Y., Macmillan, 1904. 3 v., 57+510; 6+559; 6+553 p. 16°, (York lib.) cl., \$3; leath., \$3.75.

Muller, Mary, [pseud. for Lenore E. Mûlets.] The story of Akimakoo, an African boy. Chic., A. Flanagan Co., [1904.] c. 2-171 p. il. sq. D. cl., 35 c.

The life of a boy born in Africa is made very interesting in this story for young people.

Osgood, Herbert Levi. The American colonies in the seventeenth century: v. 1, The chartered colonies; v. 2, Beginnings of self government. N. Y., Macmillan, 1904. [Je8.] c. 32+578; 19+490 p. 8°, cl., **\$5 net.

Peattie, Ella Wilkinson. The shape of fear, and other ghostly tales. N. Y., Macmillan, 1904. c. '98. 5+175 p. S. cl., †75 c.

The hero in the first story was a newspaper man, who was haunted constantly by a dread of darkness; when he spoke of the terror that ever pervaded his senses, he called it "The shape of fear." In the weird tale, this "shape" materializes one memorable night to the discomfort of a fellow journalist. The other stories are entitled: On the northern ice; Their dear little ghost; A spectral collic; The house that was not; Story of an obstinate corpse; A child of the rain; The room of the evil thought; Story of the vanishing patient; The piano next door; An astral onion; From the loom of the dead; A grammatical ghost.

Pell, E. Leigh. The bright side of humanity. Wash., D. C., Johnson-Wynne Co., 1904. il. 12°, subs., cl. and other bindings, \$1.75; \$2.50; \$3.50; \$4.50.

Perry, Frances M., and Elson, H. W. Four great American presidents: no. 2, Garfield, McKinley, Cleveland, Roosevelt; a book

for American readers. N. Y., J. M. Stradling & Co., [1904.] c. 309 p. il. por. 12°, (Famous American ser., no. 2.) cl., 50 c.

Perry, Frances M. A life of Theodore Roosevelt. N. Y., J. M. Stradling & Co., [1904.] c. 126 p. il. por. 12°, (Famous American ser., no. 1.) cl., 60 c.

Petrie, W. Matthew Flinders. Method and aims in archæology; with 66 il. N. Y., Macmillan, 1904. 17+208 p. 12°, cl., *\$1.90 net.

Poe, Edgar Allan. The Cask of Amontillado. Chic., Blue Sky Press, 1904. 48 p. il. 16°, bds., 50 c.

Rhodes, C. K. The stock owner's adviser. Wash., D. C., Johnson-Wynne Co., 1904. il. 12°, subs., cl. and other bindings, \$2.50; \$3.50; \$5.

Riis, Jacob August. Theodore Roosevelt the citizen; with introd. by Dr. Merrill E. Gates. Wash., D. C., Johnson-Wynne Co., 1904. il. 12°, Special subscription ed., cl. and other bindings, \$2; \$3; \$5.

Roberts, C. G. Douglas. The watchers of the trails: a book of animal life; il. by C. Livingston Bull. Bost., L. C. Page & Co., 1904. c. '02-'04. 15+361 p. D. cl., \$2. More stories about animals, by the author of "The kindred of the wild."

Robertson, W. Graham. A masque of May morning. N. Y., J. Lane, 1904. il. 4°, cl., *\$2.50 net.

Russell, C. Israel. North America. N. Y., Appleton, 1904. [Je18.] c. 10+435 p. il. diags., maps, O. cl., **\$2.50 net.

Aims to give a condensed and readable account of the leading facts concerning the North American continent, which, from the point of view of the geographer, seem most interesting and instructive. Divided into eight chapters, namely: The margin of the continent; The topography of the land; Climate; Plant life; Animal life; Geology; The aborigines; Political geography.

Scott, Sir Walter. The Lady of the Lake; with topography of the poem, by Sir G. Biddell Airy, and notes by Andrew Lang. N. Y., Macmillan, 1904. il. map, 8°, cl., \$2.

Selby, N. Harcourt, (pseud.) The real diary of a real girl, as written by herself. N. Y., Street & Smith, [1904.] c. 187 p. pls., 12°, cl., 75 c.

Seneca, Lucius Annaeus. Seneca's morals. N. Y., A. L. Burt Co., 1904. 394 p. 12°, (Home lib.) cl., \$1.

Shearer, W. J. Gems of wisdom from Bible, literature and proverbs; arranged topically for moral lessons in school and home. N. Y., Richardson, Smith & Co., 1904. c. '04. 4-272 p. D. cl., \$1.

Sheldon, Mrs. Georgie, [Mrs. G. Sheldon Downs.] Katherine's sheaves. N. Y., Federal Book Co., 1904. c. '04. 5-370 p. il. D. cl., \$1.25.

Around an interesting story, in which Katherine Minturn, an ardent young disciple of Mary Baker Eddy, is the heroine, the writer builds up a strong argument for Christian Science.

Short (A) cut to happiness, by the author of "The Catholic church from within"; with preface by Rev. B. W. Maturin. St. Louis, Mo., B. Herder, 1904. 108 p. 12°, cl., *75 c. net.

Smith, W: Hawley. The promoters: a novel without a woman; il. by J: Clitheroe Gilbert. Chic., Rand, McNally & Co., [1904.] c. 367 p. pls., D. cl., \$1.50.

The two men who are conspicuous figures in the novel are first seen while discussing a gigantic scheme, which was conceived in the brain of the spokesman, called "Starleigh" to suit the author's purpose. The listener named "Goldsby," for evident reasons, is apparently a passive member of the prospective partnership, which hopes by personal effort combined with scientific method to revolutionize the earth. The scene for operation is Nebraska. The ways and means, as well as the results are considered in the story, which touches in a relative way on trusts, railway monopolies, the question of franchise and other issues of public interest.

Stokes, Sir G: Gabriel. Mathematical and physical papers; reprinted from original journals and transactions; with brief historical notes and references. v. 4. N. Y., Macmillan, 1904. 8+378 p. il. por. 8°, cl., \$3.75 net.

Taylor, Rachel Annand. Poems. N. Y., J: Lane, 1904. 12°, cl., \$1 net.

Texas. An index of the general laws of the state, passed by the 23d-28th legislatures, including the general and special sessions of 1893, 1895, 1897, 1899, 1901 and 1903; prepared by G: R. Finlay. Austin, Gammel-Statesman Pub. Co., 1903. 81 p. O. pap., \$2.

Thwaites, Reuben Gold, ed. Early western travels, 1748-1846: a series of annotated reprints of some of the best and rarest contemporary volumes of travel, descriptive of the aborigines and social and economic conditions in the middle and far west, during the period of early American settlement; ed., with notes, introd., index, etc., by Reuben Gold Thwaites. In 31 v. v. 4, Cuming's tour to the western country, (1807-1809.) Cleveland, O., Arthur H. Clark Co., 1904. c. 3-377 p. O. cl., per v., \$4 net, (except Maximilien atlas.)

In addition to the careful observation and judicious reports of the author, the work is valuable because of the pioneers whom Cuming meets and describes; also the participants in Burr's conspiracy, and the attitude of the Western people thereto.

Tracy, L: The pillar of light. N. Y., E: J. Clode, 1904. [My.] c. 3+339 p. il. D. cl., \$1.50.

Many of the incidents occur in the vicinity of the Penzance light house. The hero, Stephen Brand, when introduced is an assistant keeper; he is chiefly remarkable at this time for his distinguished appearance, which is decidedly out of keeping with his occupation. Later, the rescue of a sea-waif and other deeds of daring win him the admiration of his fellow keepers.

Treadwell, F. P. Analytical chemistry. v. 2, Quantitative analysis. N. Y., J: Wiley & Sons, 1904. c. 12+654 p. il. 8°, cl., \$4.

Vâhan (The): extracts from "The Vâhan," including answers by Annie Besant, G. R.

S. Nead, Bertram Keightley and others; ed. by Sarah Corbett. N. Y., J: Lane, 1904. 8°, cl., \$2.50 net.

Vaughan, Herbert, (Cardinal.) The young priest: conferences on the apostolic life; ed. by his brother, Canon J: S. Vaughan. St. Louis, Mo., B. Herder, 1904. 9+347 p. 8°, cl., \$2 net.

Virgil, [Lat. Virgilius,] Maro, Publius. Æneid; tr. by J: Conington. N. Y., A. L. Burt Co., 1904. 462 p. 12°, (Home lib.) cl., \$1.

Weed, Clarence Moores, comp. Bird life stories comp. from the writings of Audubon, Bendire, Nuttall and Wilson. bk. 1. Chic., Rand, McNally & Co., [1904.] c. 86 p. col. pls., 12°, cl., 60 c.

Williams, H: Smith, ed. The historians' history of the world. In 25 v. v. 1-II. N. Y., Outlook Co., 1904. c. il. pls., por. maps, 8°, cl., subs., (for set of 25 v.,) \$72; parchment, \$99; ½ mor., \$85.50; ¾ mor., \$108; full mor., \$135.

Winslow, Margaret E. Katie Robertson: a story of factory life. N. Y., A. L. Burt Co., 1904. 338 p. 12°, (Wellesley ser.) cl., 75 c.

Winslow, Margaret E. Miss Malcolm's ten. N. Y., A. L. Burt Co., 1904. 325 p. 12°, (Wellesley lib.) cl., 75 c.

Winslow, Margaret E. Three years at Glenwood: a story of school life. N. Y., A. L. Burt Co., 1904. 325 p. 12°, (Wellesley ser.) cl., 75 c.

Wiseman, Adam J: The first religion handed down by the wise men who were chosen of God to worship God and believed God when he said, "Behold the man is become one of us." N. Y., A. J. Wiseman, 1904. c. 92 p. D. pap., 25 c.

Woman (The) errant: being some chapters from the wonder book of Barbara, the commuter's wife; il. by Will Greffe. N. Y., Macmillan, 1904. [Je.] c. 6+376 p. D. cl., \$1.50.

The latest effort of the author of "The people of the whirlpool" and "The garden of a commuter's wife" is more of a novel and less of a nature book than was the preceding story. The scenes, however, are rural. Two types of woman are personified, Barbara (the commuter's wife) who represents the woman domestic; as portrayed she is a most womanly and interesting character; and Ivory Steele, entitled to recognition in literature and the business world, who poses as "the woman errant;" she, too, is an attractive personality. The manner of life, attainments and social ambitions of these women, who are arrayed on opposite sides of a social question, are subjects of discussion.

Wuroz, Gideon. The foolish dictionary. Bost., Robinson-Luce Co., 1904. il. 12°, cl., 75 c.

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Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the PUBLISHERS' WEEKLY solely for their information. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalogue" and so forms the basis of trade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—LORD BACON.

DOES THE BOOKSELLER LACK ENTERPRISE?

SINCE the organization of the booktrade as known in modern times, there has always been more or less complaint from publishers of the lack of enterprise in the retail booktrade. Within the past quarter century the German, French and English publisher, as well as his American colleague, have most vigorously protested that the channels of distribution were steadily growing less adequate, and that the retail bookseller was becoming either incompetent or indifferent, and therefore unequal to the task of advancing the interests of the book producer. In Germany the publisher by every means within the reach of his splendid trade organization, for half a century at least, has sought to keep the retail trade to the highest point of efficiency. Whenever a crisis has threatened the retailer the German publishing trade, almost as a unit, has employed the machinery of its organization to bring relief to the imperilled interests—in a number of instances even providing additional state legislation to make the position of the trade stronger and better able to resist depredations. And yet, within the past decade, serious charges have been published of the inefficiency of the retail bookseller; and in some cases German publishers have departed from time-honored custom and have created demands for their output through other than trade channels.

In France and England the publishing trade, although in a less organized manner

than in Germany, has endeavored to aid the retail bookseller in his struggles against changing economic conditions by imposing restrictions upon commercial freebooters and making concessions to the regular bookseller to enable him to hold his own against unfair competitors. And yet, not only the publisher, but the author also, protest from time to time that their interests suffer through the lack of enterprise on the part of the bookseller, and propose other means of book distribution.

In this country similar criticism has been made of the bookseller. No doubt the publisher before the inauguration of the reform movement in 1901 had reason to complain of the lax interest shown by the booktrade in handling books, although he conveniently overlooked the cause of the bookseller's indifference. Happily much of this cause has been removed during the past three years, and the prospect is that in time the difficulties that tended to the demoralization of the trade will be reduced to a minimum. We do not have in mind a millennium—the bookseller is not even looking forward to an ideal condition—but to a time when every one who deals in books will have a fair start with his competitors, and will have the assurance of a fair wage for efforts expended.

While the bookseller is justified in demanding certain guarantees from the publisher as to his future existence, it is also his duty to prove that his existence is of value. He must develop along all lines that will enable him to co-operate intelligently with the publisher in the diffusion of literature. He must know how to stimulate the latent interest of the public in good reading, and must be keen to bring to its attention, by every possible art and *finesse*, every publication that is likely to appeal to its tastes. In many directions trade has slipped away almost entirely from the retail bookseller through his ignorance and indifference quite as much as through discouragement due to the demoralized conditions of the past years. We know of at least two important publishers of medical books who through the apathy of the retail trade were themselves reluctantly forced to make a market for their books. Yet these publishers stretched many a point in favor of the bookseller, and were always ready to pay most generously for services rendered by the trade. Likewise publishers of law and scientific works and of certain high-class literature have been forced year by year to depend upon their own efforts, rather than upon those of the retail trade, to bring their publications to

the attention of their public. While the ordinary school-book business throughout the greater part of the country, owing to circumstances that could not be controlled, turned into other channels, there never was any reason why the bookseller should not have retained his hold upon the higher grades of educational literature, much of which is now handled through subscription methods at a considerable profit to the agents.

Quite recently the manager of an important university press debated the question whether it paid to deal with the trade and was inclined to take the negative view, much as he regretted the necessity for himself assuming the burden of canvassing the field. He found that in certain cities where some of his most important books had been placed on consignment that these books had not even been unpacked, much less shown to possible customers. In two of such cases on a visit to the cities in question, he personally called upon probable and possible customers and sold several copies that he supplied from the unopened consignments in possession of the booksellers.

These may be extreme cases; yet they are not by any means isolated cases, and we fear that they may be symptomatic of an indifference that pervades a large portion of the retail trade. If that be so, the time is at hand for the retail trade to take stock of itself and begin anew, with its face in the direction of progress. Books will continue to be published and books will be sold in ever increasing numbers, somehow and in some manner. The bookseller of the future will have no one to blame but himself if he has little or no share in this work.

THE STATIONERS' BOARD OF TRADE has undertaken on behalf of the trade to receive contributions for the relief of the sufferers in the *General Slocum* disaster, through which upwards of nine hundred persons lost their lives in the East River, New York, on June 15. Among the sufferers are a number of persons more or less directly connected with the book, stationery and kindred trades, whose families were either lost or severely injured, and who are quite as much in need of immediate material help as they are in need of human sympathy. All moneys received will be promptly forwarded to the Mayor's Committee. The trade, which has always liberally responded to demands upon its generosity, will not need to be reminded that "he who gives quickly gives doubly." The need is as great as the catastrophe is unparalleled.

THE GERMAN BOOKTRADE AND ITS LATEST CRITIC.

BY AKSEL G. S. JOSEPHSON,
Cataloger, The John Crerar Library.

ABOUT a year ago a number of German university professors met and founded the Akademischer Schutzverein, the purpose of which is thus expressed in the first section of its rules: "The society wishes to influence the publishing, distributing and sale of scientific literature in the interest of science, its workers and the public, in order to check the rise in the prices of books, to help the sale of scientific literature, and to protect the authors, in making of contracts, against economic slavery. For this purpose the society will assist its members with advice and information; it will seek to enlighten public opinion, encourage the co-operation of all interested, work for a rational organization of the bookselling business and call to life institutions which shall be able to insure widest possible distribution of literary productions of a scientific character." The first manifestation of the new society was the publication of a book entitled "Der deutsche Buchhandel und die Wissenschaft. Denkschrift, im Auftrage des Akademischen Schutzvereins verfasst von Dr. Karl Bücher," (Leipzig: B. G. Teubner.) Readers of THE PUBLISHERS' WEEKLY may be interested in a short account of this work.

It might be well at first to point out the difference between the American and the German booktrade. In this country the bookseller carries on his business much in the same way as other merchants. He buys his wares from the publisher or jobber, and they become then his property; if he cannot sell them, the loss is his. The German retail dealer, ("sortimenter,") on the other hand, receives the bulk of his stock "à condition," i.e., on the condition that what he cannot sell he may return at the end of the year, or keep as "disponenda," i.e., at the disposal of their owners, the publishers. He pays only for the books he has sold. The centre of the booktrade is Leipzig, where all publishers and retailers "in the province," i.e., outside of Leipzig, have their agents. There is located the Deutsches Buchhändlerhaus, there is the seat of the Börsenverein der deutschen Buchhändler, and the Verein der Buchhändler zu Leipzig has there its "Bestellanstalt," where the orders that are sent to the agents from the retailers all over the country are sorted and distributed among the publishers or their agents.

Another custom peculiar to the German booktrade is the sending of books to customers for inspection. The regular customer of a well-regulated bookstore is thus kept informed of the new publications which are likely to interest him. This custom is a very important factor in the bookseller's work, which has for its purpose the awakening of the more or less latent need of books, which Dr. Bücher mentions in the first chapter of his book, under the caption of "The Book as Merchandise." The book, so runs the argument, is a merchandise, an intellectual product, a mass product, though intended for individual use in a variety of ways. There is a need of books among all classes of

society; but in many cases it is a latent need and must be stimulated. Hence the question of risk, which occupies a large part in a publisher's calculations. The risk, however, may be eliminated, for example, by offering a book for subscription before it is printed, or by specializing along a particular line. The sale price, also, is an important factor. "This is the great law which goes through the whole modern mass production: Increase of production in order to lower the cost of production [per copy]; lowering the cost of production in order to lower the sale price; lowering the sale price in order to increase the sales!"

The second chapter deals with the organization of the booktrade. The booktrade is a branch of commerce, and the bookseller is a merchant—the middleman. The only justification for the existence of the middleman lies in his performing his particular service to the body politic in a less expensive way than that service would be performed were he not there to perform it. That the bookseller is something more, something higher than a mere merchant, Professor Bücher denies. The organization of the trade, especially the working of the Leipziger "Bestellanstalt," the author describes in great detail. He raises the question whether this system still answers the requirements of the time, and answers the question in the negative. The system originated in the days of the stage coach and the freight wagon. The era of the cheap post and the express train does not need such a complicated system of bookselling. In the future the bookbuyer will presumably order his books directly from the publisher, thus completely eliminating the middleman. Towards the end of his book Professor Bücher remarks that the retail business as a branch of the booktrade can never disappear. These two contradictory statements might be traced to the fact that the book was written "during a few short summer weeks with the compositor at work simultaneously with the author," did they not also occur in the second revised edition which followed soon after the first. It is not the only case of self-contradiction. For example, where the author in one place complains of the very large editions which are made necessary by the custom of sending new books to the retailers "à condition," involving large additional cost—and later on gives some estimates of the cost of production where he shows that while 150 copies of a certain book cost 3162 mk., 500 copies would cost only 164 mk. more. An impartial reader of Dr. Bücher's book must come to the conclusion that not only was the final writing of the book done in fever heat, but that the preparation for it also cannot have been very thorough. One is almost inclined to agree with his critics among the booksellers that the very organization of the German booktrade is so intricate that it is well-nigh impossible for one who is not a bookseller to understand it. The trouble is that Dr. Bücher is a man with a grievance, and that his work is not the result of calm and judicious investigation.

It is very likely that the booktrade organization has grown rusty, and that the joints need oiling—it would be very remarkable, indeed, if an organization adapted to the condi-

tions of the early nineteenth century should need as little modification in a hundred years as the German booktrade has, even though the Börsenverein has been founded in the meantime, and the organization has in many ways been perfected. In its main features, however, the German booktrade is now practically what it was a hundred years ago. Trade methods develop just as do methods of research or methods of library administration. When the Börsenverein was formed, its chief object, besides facilitating the machinery of business, was to fight against the unauthorized reprinting of books that flourished, chiefly in southern Germany. That fight won, there was another enemy to be fought. In the early days of the trade with printed books the printer-publisher used to exchange his publications for those of other publishers, and sell them at retail in his store together with his own publications. This was the origin of the "sortimenter"—publisher—the combination which is now the most powerful agent of the German trade. The basis for the exchange was the price at which each publisher sold his books. The books a publisher received in exchange he sold at the same price at which they had been originally put on the market. But if he found that he could not sell them at these prices, or if he needed cash for new undertakings, he felt no compunction at reducing their prices, i.e., at giving his customers a discount. The exchange trade was succeeded by the ordinary cash or credit trade, but the discount survived and grew to such an extent as to become a menace to sound business.

With the development of the railways and the postal system, the "sortimenter" was no longer bound to his own city, and enterprising men began to seek trade in all parts of the land. It was chiefly the large houses in the commercial centres, especially Leipzig, where the expenses of a bookseller was lessened by his not needing an agent, who, by offering larger discount than was customary, tried to attract the trade from the country at large, especially the trade in scientific literature. Through this the small and outlying dealers lost much of their trade, and were compelled, in order not to lose it altogether, to give the same discount as was offered by the dealers in the centres of commerce. The booktrade, from having been a comparatively lucrative business became more and more precarious—at least it no longer gave such large returns as formerly. To follow the fight against the discount would occupy more space than is at my disposal in a single article. The dealers of the "province" succeeded in convincing a large portion of the publishers that their interests were common, and when at last the machinery of the Börsenverein was directed against the price cutters, the outcome was not doubtful. The entire trade was united against a few large houses—some of them department stores; even these must succumb and now the discount is regulated by the district organizations, no one being allowed to sell books in one district at a discount exceeding the one granted by the district organization. This discount is usually five per cent., in some cases ten per cent.—never higher. The higher discount is granted to the libraries, but the proposition has been

made to abolish the library discount altogether.

The librarians have cordially sympathized with the booksellers in their fight for stable prices and gave public expression to this sympathy at the second annual conference of the Verein deutscher Bibliothekare, in 1900. It must therefore have surprised and pained them when the council of the Börsenverein in 1901 cancelled the right of the libraries, previously granted, to subscribe to the *Börsenblatt für den deutschen Buchhandel* which the council regarded as the confidential organ of the members of the Börsenverein. Not even the library of the imperial supreme court at Leipzig was allowed to subscribe. Consequently, the chancellor of the empire issued an order that official notices in literary matters must in the future be printed in the *Reichsanzeiger* in order to be considered as "published." The librarians naturally protested against an action which deprived them of one of their most important bibliographical tools, and some pretty sharp correspondence resulted between the councils of the two organizations of booksellers and librarians. In the end the Börsenverein council yielded, perhaps influenced by the fact that its action had not received the general support of the members of that organization. The restrictive measure of the Börsenverein was highly inconsiderate; it was "worse than a crime—it was a folly." It incensed the librarians and the university men against the booktrade more than the reduction of the discounts could ever have done. The *Börsenblatt* is again open—but the damage is done.

Professor Bücher takes the council of the Börsenverein severely to task for its high-handed action in this and other matters during the struggle against the price cutting. Very likely he exaggerates. But it should be remembered that a body of men who are fighting for their existence—or who believe that they are compelled to do so—is not likely to handle the disturbers of the peace with much consideration. Rightly or not, the booksellers of Germany regard the custom of giving discount to purchasers as an injury to the very life of the trade. That it is not the only element of disturbance will be clear enough to any reader of Professor Bücher's work, especially on reading the chapters on the subscription trade and the trade with remainders. This impression is not lessened by reading the replies to his book which have been written by some of the leading booksellers and by others of less prominence. That there was a crisis in the German booktrade was admitted in 1895 by its historian, August Schürmann, in his book "Der Buchhandel der Neuzeit und seine Crisis," (Halle a. S.: Buchhandlung des Waisenhauses, 1895;) also, that the discount to customers is only one of its causes. The trade with remainders and the official cutting of prices by the publishers themselves cannot but undermine the confidence of the public in the reputation of the trade for fair dealing. The subscription trade and the instalment business must lessen to some extent the business of the regular trade, though Dr. Bücher's critics are undoubtedly right to some extent when they claim that these branches reach classes in the community which the reg-

ular trade does not reach. Whether it ought not try to reach them and whether the methods of the subscription bookseller is beyond both the dignity and the means of the regular bookseller admits of some doubt.

Professor Bücher's critics contend that one of the chief reasons for the crisis in the booktrade is overproduction, and in the second edition of his book which followed very soon after the first,* Bücher added a chapter on this subject. R. L. Prager, to whom we shall return later, and J. Grunow, in an article in *Grenzboten*, of which he is both editor and publisher, had charged authors, especially the university professors, with being responsible for the overproduction. Bücher denies the imputation and, as it seems, with much reason. If professors write too many textbooks and monographs as "manuscript," that does not make overproduction in printed books. It can hardly be expected of an author that, if he has anything to say, he shall refrain from writing and trying to get it printed. Perhaps he considers what he has written as being superior to that which has already been written—or, perhaps, he does not know what already has been written on his subject, which is not always inexcusable, considering the present imperfect state of bibliography. In other words, it cannot be expected that an author shall determine whether or not his own writings have a market value—that is just what the publishers should be competent to determine. If too many books are printed and put on the market, no one is responsible but the publishers. In many cases publishers are directly responsible in that they order books from hack writers to compete, perhaps, with books by competent scholars already in existence. In discussing this, as in other cases, however, Dr. Bücher exaggerates, especially when he attacks such publications as the "Handwörterbuch des Staatswissenschaften," (in which he is a collaborator) as being purely speculations of sharp business men.

It is natural that an attack like this on a whole class of business men should not be left unanswered. The *Börsenblatt* has simply teemed with longer or shorter articles in reply.† The most important of the replies is the series of articles by R. L. Prager, afterwards reprinted as a pamphlet under the title "Die Ausschreitungen des Buchhandels, Antwort auf die Denkschrift des Akademischen Schutzvereins von R. L. Prager, Buchhändler in Berlin," (Leipzig: Börsenverein.) Prager

* A third edition is now under way.

† Special attention is called to the following:
E. Wellmann: "Ein Brief an Herrn Geheimrat Professor Dr. Karl Bücher in Leipzig," 1903, no. 258.
Aug. Schürmann: "Die Wissenschaft und der deutsche Buchhandel," 1903, nos. 279, 300.
Dr. Erich Ehlermann: "Zur Frage des Kundenrabatts. Ein Gutachten im Auftrage einer Bibliotheksverwaltung erstattet," 1903, no. 291.
Artur Seemann: "Dr. Trübner gegen Professor Dr. Bücher," 1903, no. 251.
—"Die Verödungsgefahr der wissenschaftlichen Literatur in Deutschland," 1904, nos. 11, 12.
Fr. Wilh. Grunow: "Vom Bücherkaufen und Bücherpreisen in Deutschland," 1903, no. 189. (Reprinted from *Grenzboten*, 1903, no. 33.)
Dr. jur. A. Elster: "Der deutsche Buchhandel und die Wissenschaft," 1903, no. 195. (Reprinted from *Tägliche Rundschau*, 1903, no. 193.)
J. Thron: "La crise du livre," 1903, pos. 249, 262. (From material printed in *La Revue*, Paris, 1903, Oct. 15.)

follows Bücher chapter for chapter, refuting his contentions on every point—in the main with success. He has not been one of the blind followers of the Börsenverein council in its fight against the discount, and was particularly opposed to withholding the *Börsenblatt* from libraries. He gives many interesting sidelights on the organization of the trade, which show how unprepared Bücher was when he took up his task. More important than Prager's work is "Wissenschaft und Buchhandel. Zur Abwehr. Denkschrift der deutschen Verlegerkammer, unter Mitwirkung ihres derzeitigen Vorsitzenden, Dr. Gustav Fischer in Jena, bearbeitet von Dr. Karl Trübner, Strassburg i. E., (Jena: G. Fischer.) This author replies in dignified, measured language to the impassioned outpourings of the representative of the Akademischer Schutzverein. "Science and the Booktrade," Dr. Trübner so begins, "are inseparable, at least with us in Germany," and he ends with the words "Wozu der Streit?"—to what purpose has this fight been begun? In a short notice of Bücher's book in the *Centralblatt für Bibliothekswesen*, the late Dr. Hartwig remarks that it belongs to that class of books which cannot be excerpted—this is just as true of Dr. Trübner's reply, and I must therefore simply confine myself to calling attention to this book—the most valuable of the writings that have grown out of Dr. Bücher's "Denkschrift."

Two others, however, must be mentioned in this connection, namely, "Der Nationalökonom Bücher und der deutsche Sortimentsbuchhandel. Ein Antwort auf Bücher's Schrift: 'Der deutsche Buchhandel und die Wissenschaft,' von Gustav Wilhelm Knorrn, Sortimentsbuchhändler," (Waldenburg i. Schles.: E. Meltzers Buchh.) which gives a clear and interesting picture of the working of a small retail bookstore and of the ideals and aspirations of the German bookseller; also, "Das deutsche Buchgewerbe im Dienste der Wissenschaft. Denkschrift zur Kritik und Abwehr der Bestrebungen des Akademischen Schutzvereins aus nationalökonomischer Standpunkt verfasst von Dr. phil. W. Koehler, Verlagsbuchhändler," (Heidelberg: K. Winters Universitätsbuchhandlung,) a more ambitious work in which, first, the development of the German booktrade is traced in large outlines, with special attention to the formation of the Börsenverein; the latter part of the book is a direct criticism of Bücher's "Denkschrift," particularly of his definition of the book as a merchandise and the conclusions he draws therefrom, and of his claim that the Börsenverein in its present organization is a trust and thus amenable to legislative regulation. Another publication which should also be considered, though it was completed before the "Denkschrift des Akademischen Schutzvereins" was published, is "Grundzüge der Organisation des deutschen Buchhandels, von Dr. Gustav Fischer," (Jena: G. Fischer.) The short historical introduction is of especial general interest.

It has been impossible to do full justice to the subject in so short an article as the present. It would, for example, have been both interesting and profitable to have considered fully the question of book prices. In the

spring of last year this matter was discussed in the Berlin *Nationalzeitung* between Professor Friedrich Paulsen, of Berlin, and the publisher, Dr. Wilhelm Ruprecht, of Göttingen. Both Professor Bücher and his antagonists naturally enough had much to say on the subject, each party marshalling up an imposing array of figures—Professor Bücher in order to show that German books cost more than those of other countries, Messrs. Prager, Trübner and their colleagues that they cost less. The net result of this part of the controversy is as yet $=+0$. It is interesting to note that the University of Göttingen has offered a prize for an investigation into the development of the book prices in Germany; but, after more than two years, none has come forward to compete for it. In spite of its exaggeration and oneness, in spite even of the lack of preparation with which the author went to work, Dr. Bücher's book is not only exceedingly interesting—it is an important contribution to booktrade literature, of which even Dr. Trübner admits that it contains many truths which the bookseller cannot lightheartedly put to one side.

A NATIONAL STATIONERS' ASSOCIATION.

At a meeting of the Chicago Stationers' Association, held on the evening of June 16, Fletcher B. Gibbs, the president of the organization, announced that a convention of the Stationers' Association of the United States will be held in Chicago, from October 3 to 5, to organize a national association of stationers and manufacturers, whose aim and object shall be to promote and foster a feeling of friendship and fraternity among members of the allied trades and to afford opportunities to discuss topics of mutual business interest.

Stationers' organizations throughout the country are invited to send delegates to this convention. In those cities where no association at present exists, it is suggested that stationers meet and organize, or select delegates by agreement to represent them.

The following have been appointed local committee on convention organization:

A. E. Riddle, of Geo. E. Cole & Co.

H. F. Sawtell, of Pettibone, Sawtell & Co.

Wm. Rodiger, of the L. H. Thomas Company.

Those intending to take part are requested to communicate as soon as convenient with the chairman of this committee, A. E. Riddle, 86 Dearborn Street, Chicago.

BIBLIOGRAPHIC NOTES.

THE GROlier CLUB, of New York, is contemplating the publication of photographic reproductions, in the size of the originals, of all the etchings and dry points of James McN. Whistler in all known states so far as possible. None of the reproductions will have raised lines, or be in any way such that it can be mistaken for an original. The design of the publication will be to assist collectors and print lovers in identifying plates and states, and to serve with regard to Whistler's etched work the purpose that the catalogue of Roy-

insky serves with regard to the etched work of Rembrandt.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.—*Schuyler B. Bradt*, 155 Washington St., Chicago, Americana, first editions, miscellaneous. (No. 1, 899 titles.)—*H. W. Bryant*, 223 Middle St., Portland, Me., Americana and miscellaneous. (No. 25, 134 titles.)—*Burrows Brothers Co.*, Cleveland, O., Clearance sale catalogue of books from 10 c. to \$1 a volume. (No. 48, 1205 titles.)—*P. K. Foley*, 14 Beacon St., Boston, First and notable editions of American and English authors, together with choice and rare Americana. (No. 15, 153 titles.)—*Karl W. Hiersemann*, 3 Königsstr., Leipzig, Ostasien mit den Grenzgebieten. (No. 302, 1724 titles.)—*Niel Morrow Ladd*, 471 Lafayette Ave., Brooklyn, N. Y., Americana, early travels, etc. (No. 17, 383 titles.)—*Edgar A. Werner*, 35 Chestnut St., Albany, Americana and miscellaneous. (No. 20, 854 titles.)

NOTES ON AUTHORS.

KATE DOUGLAS WIGGIN, with the assistance of three friends, has written a story entitled "The Affair at the Inn," which is to be brought out in September.

MARGARET HORTON POTTER, author of "The Flame-Gatherers," is in private life Mrs. John D. Black, of Chicago. She was born in 1881, the daughter of Orrin W. Potter, and on January 1, 1902, she married a son of General J. C. Black. Although only twenty-three, Mrs. Black has already written five books, all of which have attained marked success.

EDWARD MARSTON, the senior of the firm of Sampson Low, Marston & Co., is at work on his reminiscences. Few men are better qualified to write an interesting book about literature and the booktrade in England during the past fifty years than Mr. Marston, who has had intimate acquaintance with about every one of importance connected with those subjects during a long and busy lifetime.

BOOKS IN DEMAND.

FLEMING H. REVELL COMPANY will shortly issue a third edition of James S. Gale's Korean tale, "The Vanguard," an order for an edition for the Australian market having just been received.

OF books recently published by A. S. Barnes & Co., second editions have been called for of "The Citizen," by Professor N. S. Shaler; "Running the River," by George Cary Eggleston, and "The House in the Woods," by Arthur Henry.

THE Harpers are reprinting two books which are interesting in connection with the war. One is Poulteney Bigelow's "The Borderland of Czar and Kaiser," notes from both sides of the Russian frontier. The book tells some interesting things about the Russian soldier, and is illustrated by Frederic Remington. The other is Edward S. Morse's "Japanese Homes and Their Surroundings," with illustrations by the author.

BUSINESS NOTES.

ATHENS, PA.—G. A. Loop has just opened a book, news and stationery store here.

BALTIMORE, MD.—Thomas Alexander, bookseller, is closing out.

BELLAIRE, O.—W. D. Jones, bookseller, has sold out.

BOSTON, MASS.—W. B. Clarke will remove to Tremont Street as soon as his new quarters, built on the site of the old Boston Museum, can be got ready.

CHADRON, NEB.—George L. Hahner, bookseller, has sold out to W. D. Burkett.

CHICAGO, ILL.—The American Art Publishers have changed their name to the Union Book and Publishing Company.

CHICAGO, ILL.—The failure of the Dominion Co., it is reported, takes in the concerns known as the Colonial Publishing Co., the Standard Publishing Co. and the National Publishing Co., these all being part and parcel of the Dominion Company. The principal assets are book accounts, fixtures, stock, copyrights, etc., which the receiver is offering for sale, but for which he has not thus far had a satisfactory bid. The liabilities are reported to be bills payable, over \$27,000, accounts payable, over \$3100.

CHICAGO, ILL.—The Lord & Thomas Publishing Company has been incorporated to do a publishing and printing business by Joseph W. Moses, Julius Moses and Henry H. Kennedy.

FITCHBURG, MASS.—A. W. Durgin, bookseller, has been succeeded by Meader & Horn.

FRIEND, NEB.—R. T. Edmondson has bought the book business of Goodwin & Son.

GLENS FALLS, N. Y.—Robson & Adee, the well-known booksellers of Saratoga, have purchased the stock, lease and good will of Roland J. Loy, at 2 Warren Street, who a few months ago bought the business of Sullivan & McSweeney. Messrs. Robson & Adee have been associated together in business in Saratoga for ten years, and for five years have conducted a similar and constantly growing business at Schenectady, under the immediate direction of Mr. Robson. It is the intention here to make a specialty of books, office supplies and fine stationery. The present stock will be closed out, and entirely new goods take its place. James Collins, of Saratoga, will be in charge of the Glens Falls store.

NEW ORLEANS, LA.—Charles Roche, bookseller, has discontinued business.

NEW YORK CITY.—The Burr Publishing Company has been incorporated by Burr McIntosh, J. A. Ripley and G. R. Knapp, with a capital stock of \$5000.

OSAGE CITY, KAN.—Bieri & Co., booksellers, have been succeeded by Joseph Balocca.

TAMPA, FLA.—Sharpe, Smith & Co., booksellers, are reported to have filed a petition in bankruptcy.

UTICA, N. Y.—Mr. Cadby, formerly of New Haven, Conn., has opened a bookstore here.

VASSAR, MICH.—C. A. Learn & Co. have succeeded Learn & Bush, booksellers.

LITERARY AND TRADE NOTES.

THE CENTURY COMPANY announce that the title of ex-President Cleveland's forthcoming book will be "Presidential Problems."

THOMAS WHITTAKER has just published a revised edition of Bennett and Adeney's "Biblical Introduction," with a bibliography.

ANDREW J. CROSSMAN, formerly a well-known bookseller of Providence, R. I., was struck by a trolley car a week ago and severely injured.

CHARLES R. HIXSON, of Fowler Brothers, Los Angeles, Cal., will spend a week in New York City, visiting the trade. His address is in care of the Hotel Albert.

L. C. PAGE & Co. have in preparation a dog book for children by Mrs. Esther M. Baxendale, entitled "Yours with All My Heart," which will have 100 illustrations by Etheldred B. Barry.

THE CATERER PUBLISHING CO., 23 Park Row, New York, has published an amusing little volume by Charles Martyn and Frank W. Doolittle, entitled "Fables of the Hotel Profession and Poems of Good Cheer."

PAUL ELDER & Co. San Francisco, Cal., have in press four new volumes by May E. Southworth, author of "101 Sandwiches." The promised volumes, each of 101, are Salads, Beverages, Candies and Chafing-dish recipes.

J. S. OGILVIE PUBLISHING COMPANY, New York, have issued an account of the *General Slocum* disaster, by which upwards of 900 lives were lost on June 15 off North Brother Island, in the vicinity of East 140th Street, New York.

THE peculiarly individual illustrations of Gouverneur Morris's forthcoming novel, "The Pagan's Progress," have required so much time and attention that the publication of the book has been postponed by A. S. Barnes & Co. until the late summer or early autumn.

J. SCAMMELL, for the past five years manager for the H. B. Claflin Co. of the book and stationery sections of Schlesinger & Mayer, of Chicago, has tendered his resignation to the Claflins, to take effect at once. Mr. Scammell's mail address for the present is in care of Reilly & Britton, 84 Adams Street, Chicago.

W. J. K. KENNY, 44 Broad Street, New York, has compiled and published a useful handbook for the coming political campaign, entitled "What Every American Should Know." The compiler has crowded a lot of facts regarding presidential elections into this pamphlet that no doubt are unknown to a great majority of voters.

THE C. M. CLARK PUBLISHING COMPANY, Boston, has brought out an amusing game entitled "Stage," which consists of sixty-six picture cards, including forty-nine portraits of the most popular actors and actresses of the day. The game is simple and easy to learn, and interests the young as well as the older members of the family.

LITTLE, BROWN & Co. have secured that standard authority on the dog, "Kennel Secrets," by "Ashmont," formerly published by the J. Loring Thayer Publishing Co., of Boston, and are about to bring out a new edition, with new material by the author, and new illustrations. "Kennel Diseases," a new book by the same author, was published by Little, Brown & Co. a year ago.

A. WESSELS COMPANY have just published a volume entitled "New England in Letters," by Rufus Rockwell Wilson, author of "Rambles in Colonial Byways," a "series of pilgrimages to the New England scenes and places associated with the men and women who have helped to make our literature one of our most precious heritages." The volume contains a number of colored illustrations.

DODD, MEAD & Co. have in preparation a two-volume work on "Thackeray in the United States," by General James Grant Wilson, which will be very fully illustrated with portraits, pen-and-ink sketches by Doyle and Thackeray, facsimile letters, etc., some of which have never before been printed. They have also in preparation a facsimile of the first edition, (1597,) of Bacon's "Essays, or Counsels, Civil and Moral." The reproduction is being made from a copy in the British Museum.

FUNK & WAGNALLS COMPANY have just brought out a helpful book for home missionaries, entitled "Holding the Ropes," by Miss Belle M. Brain, of Springfield, Ohio, well known throughout the entire missionary world. They will publish early in July a new story by the author of "Bootle's Baby," etc., entitled "The Little Vanities of Mrs. Whittaker," an amusing and lifelike bit of domestic comedy, telling, in the author's lightest and brightest style, the love story of Regina Whittaker—an original heroine with a bias toward independent thought and action in every sphere of life.

G. P. PUTNAM'S SONS have made arrangements for an American edition of a novel of South America, by W. H. Hudson, entitled "Green Mansions," that has received favorable comment from the English critics. They have purchased from the Henry Clay Publishing Co. for their subscription department the rights to their edition of the works of Henry Clay, edited by C. Colton, with an introduction by Thomas B. Reed, and a history of tariff legislation by the late President McKinley. This set will be issued as nearly uniform as possible with the *Federal edition* of Hamilton, Franklin and Jefferson.

D. APPLETON & Co. have under way the following books for young readers: "Old Put, the Patriot," by Frederick A. Ober; "Astronomy for Amateurs," by Camille Flammarion; "The Boy Anglers," by Charles F. Holden; "Teddy Baird's Luck," by Miss Sweetzer; "On Your Mark," by Ralph Henry Barbour; "The Deadwood Trail," by Gilbert Patten; "The Fight for the Valley," by W. O. Stoddard; "Three College Graces," by Gabriel E. Jackson; "The Vineland Champions," by Ottilie Liljencrantz, author of "The Ward of King Canute;" "The Arrival of Jimpson,"

by Ralph Henry Barbour, and "In the Reign of Queen Dick," by Carolyn Wells.

CHARLES S. BERNHEIMER, 608 Chestnut Street, Philadelphia, has compiled a work on "The Russian Jew in the United States," giving a description of the Jews who have come to this country during the past twenty years, the qualities they brought with them, the facts as to their adjustment to the conditions here, and the problems affecting their development. Detailed studies have been made chiefly in three cities—New York, Philadelphia and Chicago—and there is included an account of the leading rural settlements and a discussion of the movements for the more general distribution of the population. The work will be published if enough advance subscriptions at \$2 can be obtained.

THE TROUTSDALE PRESS, (W. Porter Truesdell,) Malden, Mass., has in press "A List of J. Winfred Spenceley's Etched and Engraved Book-Plates," with an introduction and notes by Pierre de Chaignon la Rose. The edition will be limited to 300 copies, fifty of which will be printed on Japan paper and signed by Mr. Spenceley. The Troutsdale Press will publish July 1 a volume on "The Book-Plates of Edmund H. Garrett," with a chronological list of his plates and a portrait. The text for the volume has been prepared by William Howe Downes, art editor of the *Boston Transcript*. The edition will be limited to 235 copies, thirty-five of which will be printed on Japan paper and contain five extra illustrations signed by Mr. Garrett.

JOHN LANE has just ready a volume entitled "A Later Pepys," which is, in fact, the correspondence of Sir William Weller Pepys, (1758-1825,) a distant relative of the great diarist, and a prominent member of the "Bas Bleu" society, which Macaulay said was far the best intellectually in England at that period. Most of the letters were addressed to the writer's nephew, William Franks, thus passing from one ancestor to another of the late Sir Wollaston Franks, of whose lifelong work at the British Museum a brief memoir is given. Among the other correspondents were Hannah More, Mrs. Chapone, Sir James Macdonald, Sir Nathaniel Wraxall and others. The book has been edited by Miss Alice C. C. Gaussen, and contains portraits, facsimiles, bookplates and other illustrations.

A SOCIETY has been formed in Paris for the purpose of issuing a complete critical edition of Rousseau, compiling a bibliography of his works and publishing a periodical record of Rousseau studies. Many of the leading men of letters in France, Switzerland, Germany, Austria, Spain, Italy and Denmark are interesting themselves in the project. They wish to remind the reading world that no complete bibliography of Rousseau, no authentic biography, no trustworthy edition of his correspondence, no critical edition of the "confessions," no critical and complete edition of the man's work in general, are yet in existence. The correspondence, it is said, is still in the state in which Musset-Pathay left it eighty years ago. It is not only incomplete, but includes a number of letters that are patent forgeries.

THOSE who take it for granted that this country is going to materialism and degradation will find evidence to the contrary in the July issue of *World's Work*, which contains an interesting article showing the finer side of American life, and proves that the conditions are becoming better every day; that our schools are better; that our appreciation of art is better; that we buy more pictures and books than any other people in the world; that our charities are conducted with more skill and judgment than they ever were before; that there is less dishonesty, and that the cultivation of the arts and of the higher life is making rapid strides—keeping pace, in fact, with the great increase in the material advance of the people. This helpful review has been worked out with success, and the pictures add very greatly to the interest of the number.

A. ASHER & Co., Berlin, have published "A General View of the History and Organization of Public Education in the German Empire," by Dr. W. Lexis, professor of political economy at Göttingen, translated by Dr. G. J. Tamson. The present publication is an extract of a work in four volumes on German education, edited by Dr. Lexis for the Louisiana Purchase Exhibition. The extract gives a short view of the historical development of the German universities, their present organization and statistical summaries of the number of teachers and students and receipts and expenditures. Practically the same information is also given of the secondary schools, girls' schools, elementary schools, training colleges for elementary teachers, technical high schools, high schools for special subjects and middle and lower professional schools. The pamphlet contains 182 octavo pages and sells in Germany for 3.50 marks.

THE MACMILLAN COMPANY publish this week "The French Revolution," which though the eighth volume in the series of *Cambridge Modern History* is really only the fourth in order of publication. Some of the finest scholars of England and the Continent have contributed to this work. When complete the *Cambridge Modern History* will extend to twelve volumes, which will bring together the net results of the historical research of the last seventy-five years. They will publish at once "Nyasaland Under the Foreign Office," by H. L. Duff, of the British Central Africa Administration, which contains the first full account of the whole area now comprised within the limits of the British Central Africa Protectorate, and many good pictures showing the natives, birds, beasts, villages, trophies and scenery. They announce the publication of "The Elements of Metaphysics," by Professor A. E. Taylor, of McGill University.

BROWN, EAGER & HULL COMPANY, Toledo, Ohio, announce that three copies of "City Land Values" sent to them in care of the Baker & Taylor Company have gone astray. Any bookseller who may have received these books is requested to communicate with the Brown, Eager & Hull Company.

TERMS OF ADVERTISING.

Under the heading "Books Wanted" book-trade subscribers are given the privilege of a free advertisement for books out of print, of five nonpareil lines exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents a line.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No deduction for repeated matter.

All other small, undisplayed, advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

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Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word (Cash).

Write your wants plainly and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly" does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay," booksellers should take the usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.

Adair Book Co., 43 Van Buren St., Chicago, Ill.
Life of Lackington, English Bookseller, early ed.
Breese, Early Hist. of Illinois.

A. M. Allen, 508 Fulton St., Troy, N. Y.
Lodge's Modern Views Electricity.
Wellington's Economic Theory of R. R. Location.
Raymond's Surveying.
Johnson's Surveying.
Allen's R. R. Curves.

J. P. Ambler Co., Poughkeepsie, N. Y.
Library Journal for Mar. 9, 1904.

Amer. Bapt. Pub. Soc., 177 Wabash Ave., Chicago, Ill.
Cane, John, Necessity of Separation from the Church of England Proved by the Nonconformists Principles.
Williams, A. P., Campbellism Exposed.

Amer. Bapt. Pub. Soc., 132 E. 23d St., N. Y.
Holtzhauser, Introductory on the Revelation of St. John.

Ammon & Mackel, Successors to Leggat Bros., 81 Chambers St., N. Y.
Stickney's A True Republic.
Sloane's Napoleon.
The Townsends: Genealogy of the Townsend Family.
White's Manikin.

Antiquarian Book Concern (Shonfeld's), Omaha, Neb.
Impeachment of Andrew Johnson.
Hale, Kansas and Nebraska.
Atlas of Nebraska.

Antiquarian Book Store, Toledo, O.
Amer. Electrician, Feb., 1900.
Parody (dialect) Paul Revere's Ride.

Wm. Ballantyne & Sons, 428 7th St., Washington, D. C.
Women, or, Chronicles of the Civil War, Magill.

Balto. Book Co., 305 St. Paul St., Baltimore, Md.
Academy of Nat. Sciences of Phila., pt. 8, Journal, 1st ser., 1817, 1842, v. 7, 8; pt. 4, Journal, 2d ser., v. 2, 3, 4, 5.

Balto. Book Co.—Continued.

Proceedings, 1st ser., 1841-1856, v. 1, 3, 4, 6, 8.
Proceedings, 3d ser., pt. 1, Jan. and Apr. for year 1886.
Maryland Repts., v. 20.
Bland's Chan. Repts., v. 3.

C. M. Barnes Co., Chicago, Ill.
1 each McGuffey's Primer, 1st and 2d Reader, original ed.
1 each Sanders' Primer, First and Second Reader, original ed.

H. C. Barnhart, York, Pa. [Cash.]
Some Chinese Ghosts and Others, by Lafcadio Hearn.
Trumble's Works, v. 1 or 1 and 2, 1820.
Morton's Hope, by John Lathrop Motley.
Merry Mount, by John Lathrop Motley.

O. G. Beardalee, 708 Capp St., San Francisco, Cal.
Booksellers' catalogues.

P. Blakiston's Son & Co., 1012 Walnut St., Phila., Pa.
House and Garden, v. 1 complete, or odd nos. Henry T. Coates & Co., Publishers, 1901.

G. Blatchford, Pittsfield, Mass.
Amos Judd, 75 c. ed. Scribner.
Etching, Engraving and other Methods of Printing Pictures, by Singes and Strang.

The Bobbs-Merrill Co., Indianapolis, Ind.
Parsons, Ethics of Household Economy.
Dostoevsky's Crime and Punishment (Vizetelly ed. preferred.)
Henry, History of Petroleum.
Crew, History of Petroleum.
Arkwright, The Painter and His Predecessors.
The Celtic Druids, by Godfrey Higgin. 1827.
Fischer's Latin Grammar.
Clyde's Latin Grammar.
Jas. Dukires, 1861-1865, by an Old Johnnie.
Hutchinson, Extinct Monsters.
Hutchinson, Creation of Other Days.
Stevenson, Reader, ed. by Lloyd Osbourne.
Stevenson, Francois Villon.

Bonnell, Silver & Co., 48 W. 22d St., N. Y.
Franklin Square Song Collection, cl.

Book Exchange, Toledo, O.
Postage stamps, new or used, U. S. preferred.
Symons, Days and Nights.
Copeland & Day's Xmas Booklet, 1894, '99.
The Lark, no. 19, unopened.
Musical Courier, no. 934.

The Boston Book Co., 83 Francis St., Back Bay, Boston, Mass.
House Beautiful, Dec., '96. \$2.00 if at once.
Jour. Military Service Inst., no. 3.
Jour. Political Economy, Mar., '00, or v. 8.
Knickerbocker, v. 52, 60, 62.
Land We Love, June, '67.
Lend a Hand, July, Aug., '93; Apr., July, Oct., Nov., '95.

Estate of J. W. Bouten, 10 W. 28th St., N. Y.
Broughton's Astrology.
Lecky, Rise of Rationalism.
Goodyear, Grammar of the Lotus.
Bible Myths.
Burckhardt, The Cicerone.

Brentano's, 200 Wabash Ave., Chicago, Ill.
Tolstoi, Power of Darkness.
Bjornson, Beyond Human Power.
Giacosa, Rights of the Soul.
Weeks, C. W., Story of a China Plate. Pub. by A. B. King, N. Y. City.
Green, Italian Lyrics of To-day. Pub. Macmillan.
Marholm, Modern Women.
MacLeod, Mountain Lovers.
Payen's Industrial Chemistry. Pub. Longmans, G.

Brentano's, Union Sq., N. Y.
3 copies of Recollections of a Naval Officer.
Brooks, Poems, trans. from the German. 1842.
Webster Davis' Book on South Africa.

Brentano's, 1015 Pennsylvania Ave., Washington, D. C.
Lindsay's Hist. of Eng. Merchant Marine, 4 v. Low.
Wells' Our Merchant Marine.
Tucker's To the Golden Goal.
Gould's Suggestions to Medical Writers.
Williams' Surgical and Obstetrical Operations.

BOOKS WANTED.—Continued.

Brentano's, Washington, D. C.—Continued.

Lockwood's Trial Case.
 Wernberny's Love & Co., Ltd.
 Beerbohm, Wanderings in Patagonia.
 Bloomfield, Cuban Expedition.
 Official Hist. of Austro-Russian War.
 Cuba and Cubana.
 Browning, England and Napoleon in 1805.
 Champlin, Hayti.
 Cudmore, Buchanan's Conspiracy.
 Bryce, Briton and Boer.
 Davey's Cuba.
 Goode, With Sampson Through War.
 Des Echerolles, Side Lights in So. Africa.
 Headley, Imperial Guide.
 Hillier, Raid and Reform.
 Hudson, Idle Days in Patagonia.
 Hutchinson, Under Southern Cross.
 Howland, New Empire.
 Mignet, French Revolution, 3 v., Bohn library.
 Morris, With the Trade Winds.
 Pritchard's Hayti.
 Prowse, Hist. of Newfoundland.
 Rice, Heroic Deeds.
 Rodway, West Indies and Spanish Main.
 Rollins, From Palm to Glaciers.
 Smith, Temperate Chili.
 Todd, On Parliam. Gov't in Brit. Colonies, 2 v.
 Tooke, Danish Colonial Fiscal System.
 Turner, Argentine and Argentines.
 Watterson, Hist. of Spanish War.
 Wells, Story of Mexico.
 Rankin, Twenty Years Among Mexicans.
 Underwood, Fifteen Years Among Topknobs.
 Grossbeck, Incas.
 People's Dictionary.

S. E. Bridgman & Co., 108 Main St., Northampton, Mass.

Erskine's Sermons or Poems.

Bryant & Douglas Book and Stationery Co., 1002 Walnut St., Kansas City, Mo.

Symon's Introduction to Study of Browning.

The Burrows Bros. Co., Cleveland, O.

Helbing, Mod. Materia Medica.

W. A. Butterfield, 59 Bromfield St., Boston, Mass.

Stevenson's Works, Subs. Scribner.
 Elihu Burritt's Works, any.
 Appleton's Guide to Mexico, Conkling.
 Dodge, Thoughts of Busy Girls. Cassell.
 French Cookery for Amer. Homes. Wessels.
 Rand, McNally Guide to N. Eng. States.
 Lewis, Every Boy's Book of Sports. Routledge.
 Wordsworth for the Young. Lothrop.
 Andersen's Fairy Tales, illus. by Helen Stratton.
 Lane.
 Appleton's Guide to U. S. and Canada.
 Bachelor Ballads. New Amsterdam.
 Aunt Babette's Home Confectionery. Pub. Bloch.
 Murray, D. C., Time's Revenges.

J. W. Caddy, 66 Hamilton St., Albany, N. Y.

Overland Monthly, Feb., 1884, at \$1.00.
 Educational Review, Dec., 1899. 50 c.
 Nation, Aug. 1, 1867. 50 c.
 Tribune Almanac, 1898.
 Democratic Review, 1853-54.
 Niles' Register, v. 73.

California State Library, Sacramento, Cal.

File of early Southern California newspapers. Would prefer Los Angeles Herald or San Diego Herald.

Campien & Co., 1305 Walnut St., Phila., Pa.

Samuel, From Forecastle to Cabin.
 Memoirs of Monsignor de Salmon. Little, B. & Co.
 Madam du Barri's Memoirs, 2 v. Pub. by H. M. Caldwell Company.
 Five Nights at St. Albans.

The Carswell Co., Ltd., 30 Adelaide St., Toronto, Can.

A New Library of Poetry and Song, pts. 17 to end, W. C. Bryant. New York, Fords, Howard & Hulbert.

Case Library, Cleveland, O.

Ripley's War with Mexico.
 Scaife's Florentine Life During the Renaissance.
 Douglas, Canadian Independence.
 Felt's Ecclesiastical History, v. 2 only.

Jno. J. Cass, 62 Cortlandt St., N. Y.

Vielle's Map of New York.
 Jenny Lind Songster.
 New Jersey Archives.
 Oakes, Tables of Reciprocals.
 Stoddard's Lectures.

Cincinnati Book Sale, 404 Central Ave., Cinti., O.

I. C. S., Mechanical Drawing.
 I. C. S., Architectural Drawing.
 I. C. S., Electrical Engineering.

The City Library, Springfield, Mass.

Marlitt, Lady with the Rubies.
 Marlitt, Over Yonder.
 Werner, Banned and Blest.
 Hugo, Bug Jargal.
 New York Daily Tribune Index, 1900.

The H. B. Claflin Co., Church St., N. Y.

Life and Inventions of Edison, by W. K. L. Dickins.

The A. H. Clark Co., Garfield Bldg., Cleveland, O.

Children's songs, anything about.
 Cotton industry, anything on.
 Whaling, books on.

W. B. Clarke Co., Park and Tremont Sts., Boston.

Practical Fruit Grower, Maynard.
 Mabel Vaughn, Cummings.
 Nathalie, Kavanagh.
 Adventures of Billy Bumps, Goodrich.

E. H. Colegrove Co., 65 Randolph St., Chicago, Ill.

Clinical Use of Prisms, by Ernest Maddox, 1889 ed. only.

Columbia University Book Store, 117th St. and Broadway, N. Y.

Stone, v. 24, no. 6; v. 26, nos. 2, 4, 5, 6.

Columbia University Library, New York.

Warner's Library of the World's Best Literature, v. 30 (Index vol.)

Irving S. Colwell, Auburn, N. Y.

Harper's Mag., bound, v. 13, 16, 18, 21, 23, 45-52, 54-62, 64-67, 72, 73, 78-95.
 Stoddard's Travel Lectures, sets and odd vols.

T. O. Cramer, 306 E. 12th St., Kansas City, Mo.

Hutchison, Extinct Monsters.
 Custer's Life on the Plains.
 Edwards, John N., Guerilla Wars.
 Richardson, Beyond the Mississippi.

R. W. Crothers, 246 4th Ave., N. Y. [Cash.]

Congressional Globe, v. 10, 27th Congress, 1st Session, May 31 to Sept. 13, 1841.

Cunningham, Curtiss & Welch, 319 Sansome St., San Francisco, Cal.

Muther's History of Painting, 3 v. Macmillan.

The Cushing Co., 2 E. Saratoga St., Baltimore, Md.

Kitty's Land Holder Assistant.

DeWolfe, Fiske & Co., 365 Washington St., Boston.

Cats Arabian Nights, Diaz.
 Talking Horse, Anstey, pap. or cl.

Charles T. Dillingham, 5 E. 16th St., N. Y.

Ancestry of the Taylor Family, price, condition, etc.

Dixie Book Shop, 35 Nassau St., N. Y.

Barnum's Shorthand Text-book.

Dodd, Mead & Co., 372 Fifth Ave., N. Y.

Huxley's Scientific Memoirs, v. 1.
 Materialized Apparitions, by E. A. Brackett. Boston, 1886.
 Fair Maid of Perth, Parker's ed. Boston, 1839.
 Verses from the Harvard Advocate (with Robert Grant.) N. Y., 1876.
 Woodberry, G. E., Edgar Allan Poe, uncut, paper label. 1885.
 Woodberry, G. E., My Country. Cambridge, 1886.
 Woodberry, G. E., To A. V. W. J. (privately printed.) N. Y., 1895.
 Woodberry, The Player's Elegy on the Death of Edwin Booth: Read at the Memorial Services. N. Y., 1893.
 Woodberry, G. E., Household Waife for Many Years, by known and unknown Poets, arranged by George E. Woodberry. N. Y., 1895.
 Suckling's Poems. Pub. in the 18th century.
 Intentions, by Wilde.
 Gems, etc., by Kunz.

BOOKS WANTED.—Continued.

The Eichelberger Book Co., Baltimore, Md.

Journal of National Sciences of Philadelphia, 1st ser., 8vo, v. 7-8, 1817-1842; 2d ser., 4to, v. 2, 3, 4, 5.

Proceedings National Sciences of Philadelphia, 1st ser., v. 1, 2, 3, 4, 6, 8; 3d ser., pt. 1 (Jan-Apr., 1886.)

Lovell, Practical Switch Work.

James, Princess Casamassima.

Bottome, Crumbs King's Table.

Grant, Victor Lescar.

Paul Elder & Co., San Francisco, Cal.

Fern Leaves, by Fanny Ferns. Pub. about 50 years ago.

Geo. Engelke, 280 N. Clark St., Chicago, Ill.

Williams, Sir Mortimer, Sanskrit and English Dict.

Harry Falkenau, 167 Madison St., Chicago, Ill.

De Mille, Dodge Club.

Fawcett, The Evil That Men Do.

Harper's Weekly, 1863.

Si Klegg and His Pard.

Free Public Library, Jersey City, N. J.

Poets of America, ed. by John Keese, any ed.

Citizen, Phila., v. 1, 1895.

City Government, v. 3, 1897.

Economic Review, London, v. 2, 1892.

Gammel-Statesman Pub. Co., Austin, Tex.

Hall's Mexican Law.

Gepfert's Book Store, Cleveland, O.

Mining and Engineering, Int. C. S.

Adin Ballou, any.

Bendier's Birds and Eggs.

Hist. of Stratford, Conn.

Hastings, Memorial Genealogy.

The Gonzales Book Co., Columbia, S. C.

Southern oddities.

South Carolina historical books.

Gregory's Book Store, 116 Union St., Providence, R. I.

Chad Brown Memorial.

Wells, Thirty Strange Stories.

Thiodolph the Icelander.

Marsh, Mount Sorel.

Porter, Don Sebastian.

F. F. Hancell & Bro., Ltd., 716 Canal St., New Orleans, La.

Mme. de Montespan and Catherine II. of the French Court Memoirs, new copies. Pub. by L. C. Page & Company.

Henry S. Hartman Co., 1322 Union Trust Bldg., Cincinnati, O.

American and English Encyclopædia of Law, in 31 v., must be in fine condition.

Harvard Co-operative Sec., Inc., Cambridge, Mass.

Schorlemmer's Rise and Development of Organic Chemistry.

B. Herder, 17 S. Broadway, St. Louis, Mo.

3 copies Indexed Emergency Book for Instantaneous Reference. Pub. by Indexed Publications, St. Louis.

The Hub Magazine Co., 6 Merrimac St., Boston.

McClure's, v. 1, any nos.

Munsey's, 1892-'93, any nos.

Popular Science Monthly, Oct., 1903.

St. Nicholas, v. 1-2, any nos.

World's Work, v. 1, any nos.

Humphrey's Book Store, 21 Bromfield St., Boston.

Descendants of Peter W. Roome, N. Y., 1883.

Champion Genealogy, by Trowbridge.

New England Magazine, Sept., 1890.

U. P. James, 127 W. 7th St., Cincinnati, O.

Buche, Cosmic Consciousness.

E. T. Jett Book and News Co., 806 Olive St., St. Louis, Mo.

Encyclopedia Britannica, 9th English ed.

E. W. Johnson, 2 E. 42d St., N. Y.

Memoir Tristram Burgess.

Life of Ticknor, 1st ed.

Structure of Fibres, Posselt. Baird & Co.

Verne, 20,000 Leagues Under Sea. Scribner.

Verne, Journey Centre Earth. Scribner.

Verne, Trip to the Moon. Scribner.

Mitford, Tales of Old Japan.

Hist. N. Y. State Lobby.

Henry R. Johnson, 313 Main St., Springfield, Mass.

Ferd Ongania L'Art de L'Imprimerie Deudame La

Rennissance Italienne Venice. Venice, 1895.

Symbolism of Churches and Church Ornament,

Durandars.

Keating & Pabst, 5 West Broadway, N. Y.

Rideal's Glue and Glue Testing.

Standish, Cements, Pastes, Glues.

Dawedowsky's Treatise on Glues.

Standage's Sealing Waxes.

Wagner's Chemical Technology (Crook's trans.)

Allen's Organic Analysis, v. 4.

Scientific American Cyclo. Receipts.

Fresenius, C. R., Qualitative Chemical Analysis.

Geo. Kleinteich, 397 Bedford Ave., Brooklyn, N. Y.

Engineering News, Jan. 1, Apr. 16, '03; Jan. 14, '04.

Odontornith's A Monograph of the Extinct Toothed

Birds of N. A., by O. C. Marsh.

Chas. E. Lauriat Co., 301 Washington St., Boston.

In Search of Castaways, Verne. Lippincott.

Scottish Reminiscences, Geikie. Macmillan.

Distinctive Messages of Old Religions, Matheson.

Dodd, Mead.

The Land and the Book, Thomson.

Eastern Customs in Bible Lands, Canon Tristram.

Library Co. of Phila., N. W. cor. Locust and Juniper Sts., Phila., Pa.

Point Lace and Diamonds. N. Y., 1875.

Hyne, Glass Dagger. N. Y., 1890.

Vachell, Procession of Life. N. Y., 1890.

Sharswood's Blackstone, v. 1 or both. Phila., 1877.

Lib. Univ. Kansas, Lawrence, Kan.

Blanchett, Catholic Churches in Oregon.

Meares, Voyages to Northwest Coast.

Sage, Scenes in the Rocky Mountains.

Ross, Fur Traders of the Far West.

Thornton, Oregon and California in 1848.

Lib. Univ. Washington, Seattle, Wash.

Proportional Representation Review, v. 1, nos. 5 to 12; v. 2, nos. 1 to 4, 9 to 12; v. 3, nos. 1 to 8, 11, 12.

Little, Brown & Co., 254 Washington St., Boston.

John Tanner's Captivity Among the N. A. Indians.

B. Login, 1328 3d Ave., N. Y.

Index Medicus, any vols. or nos.

Archives of Ophthalmology and Otology, v. 3 to 7.

Archives of Otology, v. 8 to 13.

Frost, Fundus Oculi.

Ramsey, Atlas of External Diseases of the Eye.

Loring, Short & Harmon, Portland, Me.

Old Paris, Limited ed. Page.

A. C. McClurg & Co., Chicago, Ill.

Richardson, American Literature, 2 v. ed. Putnam.

Cora E. McDevitt's Bargain Book Shop, 1 Barclay St., N. Y.

Knickerbocker's N. Y., Darley plates. Putnam, 1854.

Doolittle's The Social Life of the Chinese.

Anything on the hackney horse.

Missouri Geol. Survey, Lead and Zinc, pt. 1, v. 7.

Memoirs of Casanova.

H. Malkaw, 1 William St., N. Y.

Roland Yorke, Mrs. Henry Wood.

Spofford's Library of Hist. Char.

Private Devotion, by Hannah More.

H. Malkan, Hanover Sq., N. Y.

Century Dictionary, 1903 ed.

Jordan Marsh Co., Boston, Mass.

Country Life (London), Feb. 14, May 23, June 20, Sept. 5, Sept. 26, 1903.

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 Bowen, *History of Modern Philosophy*, Scribner.
- G. E. Merritt, 277 Middlesex St., Lowell, Mass.**
 Eon and Eona, Springfield, 1886.
 Bell's Elocutionist.
 McAnnally's Life and Times of Rev. Wm. Patton.
 McAnnally's Life and Times of Rev. Samuel Patton.
- F. M. Morris, 171 Madison St., Chicago, Ill.**
 New Idea Speaker. Pub. by K. T. Rowland, 1902.
 6th and 7th Book of Moses, in Jewish.
- Noah Farnham Morrison, 314 W. Jersey St., Elizabeth, N. J.**
 Burke's Landed Gentry.
 Army of Potomac Reunion Proceedings, 1st to 10th, any or all.
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 Holbrook's Herpetology, v. 4, 5, 2d ed. 1842.
- Old Corner Book Store, 27 Bromfield St., Boston.**
 Library Journal, v. 27, no. 5.
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 Reed's Modern Eloquence, 15 v.
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 New International Cyclo., v. 15, 16, 17, hf. mor., cl. sides.
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- Public Library, Bellevue, O.**
 Public Libraries, v. 1-7.
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 New York Tribune Index for 1900.

Purdy's Book Store, Houston, Tex.

International Cyclopaedia, latest ed. Pub. by Dodd, Mead & Co.

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Sedgwick, Hope Leslie.

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 Wilson's Rise and Fall of Slave Power in Amer.
 World's Work, Nov., 1900.

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 Woodworth, J. V., Hardening, Tempering, etc., of Steel.

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Report of the Forrest Divorce Case. N. Y., 1852.
Louys, La Femme et le Pantin. Paris, 1890.
Flagellation and the Flagellants. London, 1865.
Blackie's Four Phases of Morals. Edinburgh, 1874.
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London, 1892.
Life of Frederick Denison Maurice. London, 1885.
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The Dial, nos. 10, 11, 14. Boston, 1843.
Sketch book, pts. 4, 7, 1819-20.

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Spurgeon's Treasury of David, v. 7.

Woodward & Lothrop, Washington, D. C.

Operations of the French Fleet Under Count de
Grasse, 1781-2. Bradford Club, N. Y., 1864.
Library Journal, Jan.-Feb., 1889 (or helps for cata-
loguers in finding full names.) Pub. by Charles
H. Hull.

**The E. G. Wyckoff Co., 209 E. Genesee St.,
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1825-1884.
United States Geological Surveys, Annual Reports
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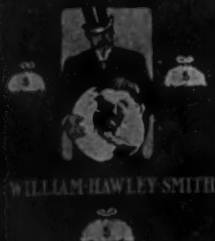
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